

## State Farm® - The Model Works!

- ✓ **State Farm Insurance Companies®** is ranked #34 in the 2010 Fortune 500.
- ✓ **State Farm®** is the largest P&C insurer in the U.S. State Farm has been the nation's number one auto insurer since 1942, and has been the number one homeowner's insurer since 1964.
- ✓ **State Farm®** moved up to the eighth-largest insurance company in the world and the fourth-largest P&C insurer in the world in 2009.
- ✓ **State Farm®** has 17,832 agents, as of November 1, 2010. As a result, the brand has more locations in the U.S. than McDonald's® restaurants. That's also more locations in the U.S. than 7-Eleven® and Dunkin' Donuts® combined.
- ✓ **State Farm Life Insurance Company®** was ranked 2nd in paid for policies, out of 850 life insurance companies, in 2009!
- ✓ **State Farm Life Insurance Company®** was the largest issuer of term and universal life insurance policies in the U.S. and the country's sixth-largest issuer of whole life policies, according to LIMRA, at year-end 2009.
- ✓ **State Farm®** has been offering Health Insurance for more than 40 years and, as of December 31, has nearly 1.1 million policies in force as of 2009!
- ✓ **State Farm Bank®** has nearly 2 million accounts and \$16.2 billion in assets, and ranks as the 62nd largest bank in the U.S. in terms of assets as of the end of 2009. State Farm Bank® was also ranked Top 1% of banks nationwide based on total assets.
- ✓ **State Farm®** Mutual Funds had \$4.8 billion in assets under management at year-end 2009.
- ✓ **State Farm®** fire and auto claims reached nearly 12.8 million in 2009, totaling more than the populations of New York City and Los Angeles combined. That's almost 35,000 claims each day!
- ✓ **State Farm®** fire and auto claims accounted for more than \$32 billion paid to and on behalf of policyholders—an average of \$88 million every day.
- ✓ **State Farm®** TICA retention ratio in 2009 was 84.6%, excluding moves to leadership.
- ✓ **State Farm Mutual Automobile Insurance Company®** is rated A++ (superior financial condition and operation performance) by *A.M. Best's*, which measures financial strength.
- ✓ **State Farm Mutual Automobile Insurance Company®** is rated AA+ by *Fitch Ratings*. This rating is based on research on insurance and insurance-related companies worldwide.
- ✓ **State Farm Mutual Automobile Insurance Company®** is rated AA (very strong) by *Standard & Poor*, which rates an insurance company's claims paying ability.
- ✓ **State Farm Life Insurance Company®** is one of only fifteen companies that has maintained *A.M. Best's* rating of A+ or higher every year since 1954.